## IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

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WOODBRIDGE GROUP OF COMPANIES LLC, et al., 1

Debtors.

Chapter 11

Case No. 17-12560 (KJC)

(Jointly Administered)

## DECLARATION OF BRADLEY D. SHARP IN SUPPORT OF DEBTORS' MOTION TO SELL 1468 STATE STREET, EAST SAINT LOUIS, ILLINOIS PROPERTY

I, Bradley D. Sharp, hereby declare under penalty of perjury, pursuant to section 1746 of title 28 of the United States Code, as follows:

1. I am President and CEO of Development Specialists, Inc. ("<u>DSI</u>"), located at 333 S. Grand Avenue Suite 4070, Los Angeles, California 90071, and the Chief Restructuring Officer of WGC Independent Manager LLC, a Delaware limited liability company ("<u>WGC Independent Manager</u>"), which is the sole manager of debtor Woodbridge Group of Companies, LLC, a Delaware limited liability company and an affiliate of each of the above-captioned debtors and debtors in possession (each, a "<u>Debtor</u>" and collectively, the "<u>Debtors</u>"). I submit this declaration (this "<u>Declaration</u>") in support of the *Debtors' Motion for Entry of an Order* (*I*) Authorizing the Sale of 1468 State Street, East Saint Louis, Illinois Property Owned by the Debtors Free and Clear of Liens, Claims, Encumbrances, and Other Interests; (II) Approving the

The last four digits of Woodbridge Group of Companies, LLC's federal tax identification number are 3603. The mailing address for Woodbridge Group of Companies, LLC is 14140 Ventura Boulevard #302, Sherman Oaks, California 91423. Due to the large number of debtors in these cases, which are being jointly administered for procedural purposes only, a complete list of the Debtors, the last four digits of their federal tax identification numbers, and their addresses are not provided herein. A complete list of such information may be obtained on the website of the Debtors' noticing and claims agent at <a href="www.gardencitygroup.com/cases/WGC">www.gardencitygroup.com/cases/WGC</a>, or by contacting the undersigned counsel for the Debtors.

Related Purchase Agreement; and (III) Granting Related Relief (the "Sale Motion").<sup>2</sup> All facts set forth in this Declaration are based upon my personal knowledge of the Debtors' operations, information learned from my review of relevant documents, and discussions with the Debtors' professional advisors. I am authorized to submit this Declaration on behalf of the Debtors and, if called upon to testify, I could and would testify competently to the facts set forth herein.

- 2. Pursuant to the terms of the settlement approved by this Court on January 23, 2018 between the Debtors, the Official Committee of Unsecured Creditors, the Securities and Exchange Commission, the Ad Hoc Committee of Noteholders, and the Ad Hoc Committee of Unitholders (the "Settlement"), the Debtors' board of managers was reconstituted as a three-person board consisting of Richard Nevins, M. Freddie Reiss, and Michael Goldberg (collectively, the "Board") [D.I. 357-1]. On January 26, 2018, the Board approved my retention as the Debtors' new Chief Restructuring Officer. On February 13, 2018, the Court entered an order approving my retention as Chief Restructuring Officer [D.I. 573].
- 3. The Property consists of a 12,000 square foot vacant commercial office building built in 1994. The Seller acquired the Property through a foreclosure proceeding that concluded on April 1, 2017. The amount of the original loan, which was made in January 2013, was \$500,000.
- 4. In consultation with the Debtors' other advisors, I have determined that selling the Property now on an "as is" basis best maximizes the value of the Property. The Property has been formally listed on the multiple-listings service since June 2017. Since June 2017, contingent offers have been received in the range of \$250,000 to \$320,000 that were not accepted. The current offer (from the Purchaser) was for \$399,000; however, after negotiations

<sup>&</sup>lt;sup>2</sup> Capitalized terms used but not defined herein shall have the meanings assigned to such terms in the Sale Motion.

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with the Debtors, the Purchaser ultimately raised its offer to \$425,000 and agreed to an as-is sale.

The Purchaser's all cash offer under the Seller's Counteroffer, fully executed as of October 29,

2018, is thus the highest and otherwise best offer the Debtors have received. Accordingly, the

Debtors determined that selling the Property on an "as is" basis to the Purchaser is the best way

to maximize the value of the Property.

5. On June 21, 2018, the Purchaser made an all cash \$425,000 offer on the Property.

The Debtors believe that this purchase price provides significant value, and on October 29, 2018,

the Seller accepted the Purchaser's offer. Accordingly, the Seller is proceeding with the Sale to

Purchaser under the Purchase Agreement. Under the Purchase Agreement, the Purchaser agreed

to purchase the Property for \$425,000, with a \$12,750 initial cash deposit, and the balance of

\$412,250 to be paid as a single cash down payment due at closing.

6. To the best of my knowledge, (i) the Purchase Agreement was the product of

good faith, arm's-length negotiations between the Purchaser and the Seller, (ii) the Purchaser is

not related to or an affiliate of the Debtors or any of their insiders or former insiders, and (iii) no

non-debtor affiliate or current or former officer, director, employee, managing member or

affiliate of any of the Debtors (other than Seller) is a party to, or broker in connection with, the

Sale.

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true

and correct to the best of my knowledge, information, and belief.

Dated: October 29, 2018

/s/ Bradley D. Sharp

Bradley D. Sharp

Chief Restructuring Officer, WGC Independent

Manager, LLC

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