UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK x	
IN RE:	: Chapter 11
ARCAPITA BANK B.S.C.(c), et al.,	Case No. 12-11076 (SHL)
Debtors.	Jointly Administered
	X

AFFIDAVIT OF PUBLICATION OF ANDREW SOLLINGER IN THE FINANCIAL TIMES

12-11076-shl Doc 1135 Filed 05/22/13 Entered 05/22/13 16:04:51 Main Document Pg 2 of 3

AFFIDAVIT OF PUBLICATION

IN THE MATTER OF: ARCAPITA BANK B.S.C., et al., STATE OF NEW YORK:

SS:

COUNTY OF NEW YORK:

I, Andrew Sollinger, being duly sworn, hereby certify that (a) I am the Manáging Director, US Advertising of FT Publications, Inc., Publisher of the FINANCIAL TIMES, a daily newspaper published and of general circulation in the City and County of New York, and (b) that the Notice of which the annexed is a copy was published in ALL EDITIONS OF THE FINANCIAL TIMES ON THE 6th DAY OF MAY 2013.

ANDREW SOLLINGER, MANAGING DIRECTOR, US ADVERTISING:

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COMPANIES

US studios seek inroads into Bollywood

News analysis

Indian cinema dates back to 1913. A management revolution is now being played out in the business, writes James Crabtree

Bollywood films are known for their upbeat finales, but the industry behind them also has plenty to celebrate. India's Hindi-language film business marks its centenary this month, while a new feature toasting the nation's cinematic heritage, Bombay Talkies, premiered at the Cannes Film Festival last week.

Indian filmmakers are in fine financial fettle too, as a boom in multiplex screens brings record audiences in to see their song-and-dance spectaculars, making last year the sector's most successful ever by sales.

But a management revolution is brewing in a business that dates its birth to the first screening of a silent film in Bombay in May 1913, and one brought about by the arrival of some of the biggest names in the global entertainment business.

US-based studios such as Disney, Viacom and Fox are attempting to win a larger share of the Indian film market, which is the world's most productive and popular, making more than 1,000 films annually and selling more than 3bn tickets last year.

Money is one motivation: Indian $\frac{120}{100}$ film revenues are projected to increase by more than half to \$3.6bn over the next four years, according to consultants KPMG, helping the country surpass Britain as the fifthlargest film market by sales.

Openness to outsiders is as important, however, especially to international participants seeking growth across the developing world.

"Which of the large emerging film markets is as free of regulation as India? Here there are no restrictions. Anyone can come and make what they want," says Ronnie Screwvala, the head of Disney UTV, India's largest film producer by revenue.

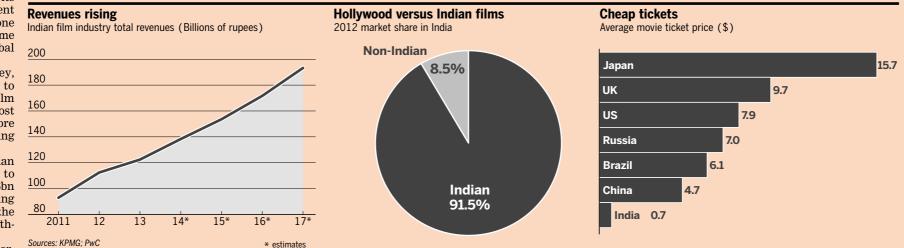
'The only other potentially really large market, China, is full of limits on how many films foreign groups can make and distribute.

Disney is the most prominent of the foreign arrivals, following its acquisition last year of UTV, a large Indian film and television group, in a deal worth \$454m.

Viacom may follow suit as industry observers expect the US conglomerate to buy out the remainder of its 50-50 joint venture with Network 18, an Indian media company.



Shahrukh Khan in 'Ra.One' from 2011. Indian film revenues are projected to increase by more than half to \$3.6bn over the next four years



Rupert Murdoch's News Corp is increasingly prominent, with its Fox Star Studios division building on the success of the company's larger and more established Star India cable television business.

Hollywood's biggest names have nonetheless had to grapple with an unusual challenge as they attempt to crack the Indian market, says Jehil Thakkar, head of media entertainment at KPMG in Mumbai, namely the unusual reluctance of local filmgoers to warm to their main product. India has proved almost uniquely resistant to imported Englishlanguage films, with foreign efforts taking only 9 per cent of the country's box office last year compared with about half of the market in China.

Consequently only a few dozen English-language films are released

Drive to reel in Indian movie audiences

Indian film star Amitabh Bachchan stages his debut in a Hollywood feature this year, playing underworld businessman Meyer Wolfsheim in Baz Luhrmann's adaptation of The Great Gatsby, writes James Crabtree.

But while his casting has attracted attention from fans in his home country, the move is also part of a strategy in which US studios are attempting to adapt their offerings to suit the tastes of audiences in emerging markets.

China is typically the target. Western films have cast Chinese characters or featured Chinese locations, including Disney's Iron Man 3.

But the same approach is being

used to woo Indian audiences, for instance with the appearance of Bollywood star Anil Kapoor in the fourth instalment of the Mission Impossible franchise.

Hollywood films face stiff competition in India's film market, and US studios are using other approaches to win over sceptical audiences.

Iron Man 3 has performed well in India since its release last week, in part because its promoters decided to dub the film not just into Hindi, but Telugu and Tamil.

Bigger marketing campaigns help, as do early release dates: some Hollywood films open in India well before they reach screens in the US.

each year, as India's public show a clear preference for films in Hindi, alongside those produced in more than a dozen other local languages.

In response, the foreign participants have adopted an unusual approach: setting themselves up as domestic film studios, which attempt to beat Bollywood at its own game by producing Indian-language films, overseen with minimal interference from their parent groups in California.

"In nearly every other world mar-ket, the Hollywood studios have basically established local distribution offices to push their own American movies," KPMG's Mr Thakkar says. "But India is the only place where they have been forced to go local with a vengeance.'

These hybrid international businesses have proved commercially successful so far, says Vikram Malhotra, chief operating officer of Viacom18, while introducing a shake-up on the financial side of an industry that until recently was dominated by small, family-controlled production houses.

Alongside two domestic studios the film arm of industrialist Anil Ambani's Reliance empire and Eros International, a film producer traded on Aim, London's junior stock market - the big US studios account for the majority of funding for Indian films.

"In a very short span of time, the financing architecture of the industry has changed completely," says Mr Malhotra, who says roughly three-quarters of film funding in India is controlled by larger corporate groups, up from about a 10th a decade ago.

Such companies still face challenges as they aim for growth. Ticket prices remain among the world's lowest, for instance, while India still has far fewer screens per capita than most other big markets. This limits profitability. Even hit Bollywood films rarely earn more than Rs1bn (\$18.5m), a fraction of their Hollywood equivalent.

The industry is also yet to crack the global export market: its products are popular with India's sizeable diaspora, but there is little sign of a long-hopedfor "crossover" Bollywood hit capable of wooing an international audience.

Nonetheless, the scale of the change brought by the arrival of international groups is clear.

"For 95 out of the 100 years of Bollywood there were no corporations at all. It was one big family business, based on handshakes and hugs, often with quite dubious sources of finance," says the head of one large Indian entertainment group, speaking on condition of anonymity.

"Now you have professionals running the businesses, and professional sources of finance too. It has upended the entire power structure of this industry, and for the better."

Ouya earns Kickstarter kudos by cranking out the consoles on time

TECHNOLOGY HARDWARE News analysis

A rare distinction, says Tim Bradshaw. But an even bigger challenge awaits: the mass market

In March, the Ouya games console achieved something unprecedented almost its Kickstarteramong funded peers: it started shipping on schedule.

The Android-based console, which raised \$8.5m on the crowdfunding platform last summer, began sending out its first units to Kickstarter backers just in time to meet its deadline.

That earns Ouya a rare distinction among Kickstarter technology hardware projects that raise millions of dollars from the public. Others, such as the Pebble smart watch and the Oculus Rift virtual-reality headsets, missed their deadline by several months, risking the ire of backers who had stumped up \$99 or more.

However, now that backers of Ouya, Pebble, Oculus and other graduates of Kickstarter's boisterous "class of 2012" are finally receiving their devices, an even more demanding constituency awaits these hardware start-ups: the mass market.

Selling to regular consumers beyond the few thousand early adopters can require further funding, retail distribution agreements, and more, says Yves Behar, founder of the Fuseproject design consultancy in San Francisco.

"While Kickstarter has helped people make things, everything else still needs to be figured out," he says. Fuseproject designed and branded the Ouya, as well other Kickstarter as projects such as the GAME

but Mr Behar is picky about which entrepreneurs he invests time and capital

'India is the

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studios]

into. "What Steve Jobs said is: 'Great artists ship'," he says. "I tell [potential partners]: great CEOs, great entrepreneurs ship. So what I'm looking for is not just people with great ideas, but people who can build and run a business."

For many hardware entrepreneurs, Kickstarter and other crowdfunding sites such as Indiegogo provide an opportunity to test the market demand for a product before taking the costly risk of manufacturing. "There is a tense relationship between demand and

lot of that," says Ben Redford of Mint Digital, a London-based design agency that launched Projecteo, a miniature projector for Instagram photos, on the crowdfunding site. A previous product submission failed to reach its funding goal - "which is brilliant", Mr Redford says, "because I didn't make something that

nobody wants"

Eric Migicovsky, chief executive of Pebble, agrees. A previous smart watch the company had worked on

sold only a few thousand units. "The most important thing at the beginning of the start-up is to get feed-

'The most get feedback'

supply and a lot of risk. Kickstarter has changed a

right now.'

back from your customers," says Mr Migicovsky. 'The tools that are available now on the hardware

important thing at the beginning of the start-up is to

side mean that you can get to the point where you're getting feedback from customers much sooner and much cheaper than before. That's probably why there are so many hardware companies that are starting up

But despite the falling costs of launching, only a third of technology projects that pitch for backing on Kickstarter reach the target

required to receive their funds. Of those that succeed, only a minority ship their initial product out on time, even before they start thinking about larger production runs.

Even hardware start-ups that raise funding the traditional way, through venture capital, can suffer delays. Leap Motion, which is developing a hotly anticipated motion controller for PCs, said last month that it was putting back by two months its consumer release into stores such as Best Buy, while it fixed lastminute bugs. Such traumas are easier to manage for internet businesses, which can control their own distribution.

"People are realising what has been true in hardware for a long time – that it is complicated and difficult and there are a lot of challenges to overcome," says Travis Bogard, head of product at Jawbone, now a veteran member of Silicon Valley's hardware start-up scene after producing Bluetooth headsets, speakers health-monitoring and wristbands for seven years.

"A lot of people view that has not changed at all."

out. demand.

Examples include those run by Haxlr8r, an earlystage venture investor, and PCH, which manages outsourced manufacturing in China for many big-name gadget makers.

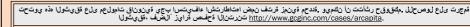
"There is a big difference between being a product and being a company," says Brady Forrest, who runs PCH's start-up accelerator in San Francisco.

Factories are likely to charge smaller companies more for their early production runs, due to lower volumes and higher risk. But because PCH has existing relationships with these manufacturers, they are more prepared to work with them - especially as small technology companies can

grow fast. With start-ups, you can go from year one to year four and become a billiondollar business," Mr Forrest says. "We hold their hand and spend more time with them.

Such partnerships can also help build trust with larger investors, whose funds may be required to scale up beyond Kickstarter. Mr Migicovsky tried unsuccessfully to raise funds for Pebble early last year, which is why he turned to crowdfunding.

But rather than think about financing, Mr Migicovsky says that improving his product through software updates will be his main focus now that shipping the hardware is almost complete.



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UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

IN RE: ARCAPITA BANK B.S.C.(c), et al., Debtors. Chapter 11 Case No. 12-11076 (SHL) Jointly Administered

ARCAPITA BANK B.S.C.(c), et al., Debtors. Jointly Administered NOTICE OF (I) APPROVAL OF DISCLOSURE STATEMENT, (II) DEADLINE FOR VOTING ON THE PLAN, (III) CONFIRMATION HEARING DATE, AND (IV) DEADLINE FOR FILING OBJECTIONS TO THE CONFIRMATION OF THE PLAN PLEASE TAKE NOTICE OF THE FOLLOWING: The Debtors have filed their Second Amended Joint Plan of Reorganization of Arcapita Bank B.S.C.(c) and Related Debtors Under Chapter 11 of the Bankruptcy Code (including all exhibits thereto and as amended, modified or supplemented, the "Plan").¹ <u>APPROVAL OF THE DISCLOSURE</u> STATEMENT AND THE RECORD DATE By order dated, April 26, 2013 (the "Disclosure Statement

STATEMENT AND THE RECORD DATE By order dated, April 26, 2013 (the "Disclosure Statement Approval Order") [Docket No. 1045], the United States Bankruptcy Court for the Southern District of New York (the "Bankruptcy Court") approved the Second Amended Disclosure Statement in Support of the Joint Plan of Reorganization of Arcapita Bank B.S.C.(c) and Related Debtors Under Chapter 11 of the Bankruptcy Code (including all exhibits thereto and as amended, modified or supplemented, the "Disclosure Statement") as containing adequate information within the meaning of section 1125 of title 11 of the United States Code (the "Bankruptcy Code"). The Disclosure Statement Approval Order authorizes the Debtors to solicit votes to accept or reject the Plan. For purposes of determining who may vote on the Plan, the date of the entry of the Disclosure Statement Approval Order is the record date (the "Record Date").

entry of the Disclosure Statement Approval Order is the record date (the "Record Date"). Claimants who, as of the Record Date, hold Claims or Interests in Classes $2(a){f}$, $4(a){b}$, $5(a){b}$, 5(g), 6(a), $7(a){b}$, 7(g), 8(a), 8(g)and 9(g) of the Plan are entitled to vote on the Plan, subject to the following conditions: (a) Holders, as of the Record Date, of Claims in the Voting Classes and listed on the Debrors' Schedules are entitled to vote on the Plan

and listed on the Debtors' Schedules are entitled to vote on the Plan provided that the Claims (i) are listed in an amount greater than zero and are not identified as contingent, unliquidated or disputed, or in an unknown amount, and (ii) have not been superseded by a timely filed Proof of Claim:

(b) Holders, as of the Record Date, of Claims or Interests in the

(b) Holders, as of the Record Date, of Claims or Interests in the Voting Classes that have timely filed a Proof of Claim or Proof of Interest are entitled to vote on the Plan provided that (i) the Claim or Interest is in an amount greater than zero, (ii) that as of the Record Date the Claim or Interest has not been disallowed, expunged, or disqualified by an order of the Bankruptcy Court, and (iii) as of the Voting Purposes Objection Deadline (defined below), no objection to the Claim or Interest has been filed, including an objection pursuant to section 502(d) of the Bankruptcy Courd; and (c) With respect to Syndicated Facility Claims and Arcsukuk Claims, only Holders of the Syndicated Facility Claim and/or Arcsukuk Claim acquired through a participation agreement will not be entitled to vote the Syndicated Facility Claim and/or Arcsukuk Claim acquired, but the tansferee may direct the Holder as of the Record Date to vote the Syndicated Facility Claim and/or Arcsukuk Claim acquired, but the tansferee may direct the Holder as of the Record Date to vote the Syndicated Facility Claim and/or Arcsukuk Claim as and, to the extent permitted, in the applicable participation agreement.

extent permitted, in the applicable participation agreement. DEADLINE FOR VOTING ON THE PLAN The Bankrupto; Court has set May 30, 2013 at 12:00 p.m. (prevailing Eastern Time) (the "Voting Deadline") as the deadline by which all Ballots accepting or rejecting the Plan must be actually received by GGG, Inc. ("GCG"), the Debtors' claims, solicitation and balloting agent. To be counted, Ballots must be actually received by GCG on or before the Voting Deadline and should be sent as follows: (a) If by first class mail: Arcapita Bank B.S.C.(c) – Ballot Processing. c/o GCG, P.O. Box 9881, Dublin, Ohio 43017-5781; Toll Free: (800) 762-7029; International: +1 (440) 389-7311 (b) If by overnight courier or hand delivery: Arcapita Bank B.S.C.(c)

 (b) If by overnight courier or hand delivery. Arcapita Bank B.S.C.(c).
Ballot Processing, c/o GCG, 5151 Blazer Parkway, Suite A, Dublin, hito 43017-5781; Toll Free: (800) 762-7029; International: +1 (440) 89-7311 389-7311

(c) If by electronic Mail: ArcapitaBallotProcessing@gcginc.com; Subject Line: Attention: Arcapita Bank, B.S.C.(c) Ballot Processing; foll Free: (800) 762-7029; International: +1 (440) 389-7311 Ballots cast by facsimile will not be counted unless voting by facsimile has been approved in advance and in writing by the Debtors. Parties submitting a Ballot have the responsibility for insuring that the Ballot is actually received by GCG as provided ab

PARTIES NOT ENTITLED TO VOTE ON THE PLAN

Holders of Claims and equity Interests in Classes 1(a)+(g), 3(a)+(g), 5(c)+(f), 7(c)+(f), 9(a)-(f), 10(a) and 10(g) are either presumed to have accepted the Plan or are deemed to have rejected the Plan and are not entitled to vote. Holders of Claims and equity Interests not entitled to vote will not receive a Ballot and, instead, will receive a Notice of Non-Voting Status. n-Voting Status.

to vote will not receive a Ballot and, instead, will receive a Notice of Non-Voting Status. If the Debtors or another party in interest has filed or files an objection to your Claim or Interest, then you are not entitled to vote on the Plan unless you obtain an order of the Bankruptcy Court pursuant to Bankruptcy Rule 3018(a), entered not later than the Voting Deadline, temporarily allowing your Claim or Interest for voting purposes (as described below). If you are entitled to vote on the Plan, a Ballot(s) will accompany this Notice. The Ballot(s) will set forth the amount that the Debtors believe is the correct amount of your Claim and the Class in which your Claim or Interest, in a different amount of your Claim or Interest, or you disagree with the amount of your Claim or Interest, or you go us should be allowed to vote your Claim or Interest, or you go us hould be allowed to vote your Claim or Interest, or you go us of Interest in a different amount, then, to be able to vote on the Plan, you must obtain an order of the Bankruptcy Court entered not later than the Voting Deadline temporarily allowing your Claim or Interest on you believe you should be allowed from any Claimant that is not entitled to vote on the Plan, will not be courted of the Bankruptcy Court entered not later than the Voting Deadline temporarily allowing your Claim or Interest on the Plan, will not be counted unless an order temporarily allowing the Claim or Interest has been entered by the Bankruptcy Court on or before the Voting Deadline. Temporarily allowing the Claim or Interest has been entered by the Bankruptcy Court on or before the Voting Deadline.

TEMPORARY ALLOWANCE OF CLAIMS FOR VOTING PURPOSES If you hold a Claim or Interest not otherwise entitled to vote on the Plan as described above, to be able to vote on the Plan, you must obtain the entry of an order temporarily allowing your Claim or Interest

on or before May 30, 2013 at 12:00 p.m. (prevailing Eastern Time

on or before May 30, 2013 at 12:00 p.m. (prevailing Eastern Time) or as may be otherwise ordered by the Bankruptcy Court. A motion for an order pursuant to Rule 3018(a) of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules") temporarily allowing your Claim or Interest for purposes of voting on the Plan (a "Temporary Allowance Motion") must be filed with Bankruptcy Court (with a copy to the chambers of the Honorable Sean H. Lane, United States Bankruptcy Judge, One Bowling Green, New York, New York 10004-1408, Room 701) and served on the Notice Parties (defined below).

below). All Temporary Allowance Motions must be filed on or before the 14th day after the later of either (i) the date of service of this Notice or (ii) the date of service of an objection to your Claim or Interest, but in no event, not later than **May 15, 2013 at 4:00 p.m.** (prevailing **Eastern Time**). Temporary Allowance Motions not complying with the foregoing will not be considered by the Bankruptcy Court, except as otherwise ordered by the Bankruptcy Court, and may be denied without a bearing.

as otherwise ordered by the balinopulation of the National statement of the Chainage and th

otherwise ordered by the Bankruptcy Court, (the "Confirmation Hearing") before the Honorable Sean H. Lane, United States Bankruptcy Judge, One Bowling Green, New York, New York 10004-1408, Room 701. The Confirmation Hearing may be adjourned from time to time without further notice other than by an announcement of the adjournment in open court at the Confirmation Hearing or by the filing of a notice of adjournment with the Bankrupty Court. The Plan may be modified without further notice in accordance with the Bankrupty Code, the Bankrupty Plant and the second second account of the second se Bankruptcy Code, the Bankruptcy Rules, the Plan, the Disclosure Statement Approval Order, or as ordered by the Bankruptcy Court prio

Statement Approval Order, or as ordered by the Bankruptcy Court prior to or as a result of the Confirmation Hearing. <u>PROCEDURE AND DEADLINE FOR</u> <u>OBJECTING TO CONFIRMATION OF THE PLAN</u> The deadline to file any objection or response to the confirmation of the Plan is May 30, 2013 at 4:00 p.m. (prevailing Eastern Time) (the "Plan Objection Deadline"). (a) Objections and responses to the confirmation of the Plan (a "Plan Objection"), must (i) be in writing, (ii) conform to the Bankruptcy Rules, the Local Rules and the order of the Bankruptcy Court dated March 29, 2012, actibilizing cartain case management procedures

I⁻Plan Objection⁻), must (i) be in writing, (ii) conform to the Bankruptcy Rules, the Local Rules and the order of the Bankruptcy Court dated March 22, 2012, establishing certain case management procedures for the Chapter 11 Cases² (the "Case Management Order"), (iii) state the name and address of the party asserting the Plan Objection and the amount of the party's claim or the nature of its interest in the Debtors' chapter 11 estates; and (iv) state with particularity the provision or provisions of the Plan to which any Plan Objection pertains and the legal and factual basis for the Plan Objection. (b) Plan Objections must be filed electronically with the Bankruptcy Court on the docket of *In re Arcapita Bank B.S.C.(c)*, *et al.*, Ch. 11 Case No. 12-11076 (SHL) pursuant to the Case Management Order" stesyderably in portable document format, Microsoft Word, or any other Window-based word processing format (with a hard copy delivered directly to the chambers of the Honorable Sean H. Lane, United States Bankruptcy Jourt and Green, New York, New York 10004-1408, Room 701) in accordance with the Cerk of the Bankruptcy Court.

extent applicable, be filed with proof of service with the Clerk of the Bankruptcy Court. (c) Plan Objections must be served in accordance with General Order M-399 on (i) counsel for the Debtors, Gibson, Dunn & Crutcher LLP, 200 Park Avenue, New York, New York 10166 (Attn: Michael A. Rosenthal, Esq., Craig H. Millet, Esq., and Matthew K. Kelsey, Esq.); (ii) the Office of the United States Trustee for the Southern District of New York, 33 Whitehall Street, 21st Floor, New York, New York 10004 (Attn: Richard Morrissey, Esq.); (iii) Sidley Austin LLP, Woolgate Exchange, 25 Basinghall Street, London, EC2V 5HA (Attn: Patrick Corr and Benjamin Klinger as counsel for Gordon MacRae and Simon Appell of Zolfo Cooper (Cayman) Limited as joint provisional liquidators of AIHL in its Cayman Island provisional liquidation proceedings); and (iv) counsel for the Official Committee of Unsecured Creditors, Milbank, Newed, Hadley & McCloy LLP, 1 Chase Manhattan Plaza, New York, New York 10005 (Attn: Dennis F. Dunne, Esq. and Evan R. Fleck, Esq.) (collectively the "Notice Parties").

(d) Plan Objections must be served so that they are actually received by the Notice Parties on or before the Plan Objection Deadline.

F ANY PLAN OBJECTION IS NOT FILED AND SERVED AS STRICTLY PRESCRIBED HEREIN, THE OBJECTING PARTY MAY BE BARRED FROM OBJECTING TO THE CONFIRMATION OF THE PLAN AND THE OBJECTION MAY BE OVERFULED WITHOUT THE OBJECTING PARTY BEING HEARD AT THE CONFIRMATION HEARING.

ADDITIONAL INFORMATION arty in interest wishing to obtain a copy of the Disclosu t and the Plan may request a copy, in writing, from: Any party in int

Statement and the Plan may request a copy, in writing, from: ARCAPITA BANK B.S.C.(c) - BALLOT PROCESSING, C/O GC, P.O. BOX 9881, DUBLIN, OHIO 43017-5781; TOLL FREE: (800) 762-7029; INTERNATIONAL: +1 (440) 389-7311; EMAIL: <u>ARCAPITABANKINFO@GCGINC.COM</u> Interested parties may also examine the Plan and Disclosure Statement free of charge at <u>http://www.gcginc.com/cases/arcapita</u>. The Plan, Disclosure Statement and Disclosure Statement Approval Motion may also be viewed on the Bankruptcy Court's website (<u>http://www.nysb.uscourts.gov</u>) by following the directions for accessing the ECF system on the website.

⁴Capitalized terms used herein and not otherwise defined shall have the meanings ascribed to them in the Plan and the Uniform Glossary of Defined Terms for Plan Documents annexed to the Plan as Appendix A.

²³ Pupeliuk A: ²Order (A) Waiving the Requirement that Each Debtor File a List of Creditors and Equity Security Holders and Authorizing Maintenance of Consolidated List of Creditors in Lieu of a Matrix; (B) Authorizing Filing of a Consolidated List of Top 50 Unsecured Creditors; and (C) Approving Case Management Procedures, dated March 22, 2012 [Docket No. 21].



golf-shot monitoring device, The Android-based console raised \$8.5m on the crowdfunding platform

the bar to hardware has gone down," he says. "The bar to doing great hardware More experienced hardware companies are now looking to help the start-ups

Accelerator programmes in Silicon Valley work with selected "indie electronics" companies to ensure they meet their shipping targets and can scale up to meet consumer